



# Strategic Plan 2016-2018

Westmoreland County Federated Library System  
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# Introduction

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On behalf of the Westmoreland County Federated Library System (WCFLS), otherwise known publicly as the Westmoreland Library Network, or WLN™, and its 24 Members, this 2016-18 Strategic Plan states a shared understanding of agreed-upon goals and priorities for the next three years. It is also meant to convey that understanding to associates and collaborators. Examples of associates and collaborators, who are in some cases funders, include: (1) the two major funders, the Office of Commonwealth Libraries in the PA Department of Education, and the Westmoreland County Board of Commissioners; (2) the National Science Foundation and various charitable foundations in Western PA; (3) program collaborators, such as the Westmoreland Symphony Orchestra (WSO), the Pittsburgh Ballet Theater (PBT), the AIU3 Math & Science Collaborative (MSC), the Westmoreland Intermediate Unit (WIU), the seventeen School Districts in Westmoreland County, and various universities and colleges.

All the above-named associates and collaborators are represented in the Plan's goals for growth, which are:

- Experiment with ways to engage with library patrons, especially with the use of technology.
- Develop and grow partnerships with community organizations to further the interests of our libraries and communities.
- Enhance programming opportunities for our libraries.
- Provide opportunities to raise the professional knowledge level of our library employees and volunteers, to enable them to meet the constantly evolving demands of libraries.
- Bring all our libraries up to an enhanced technology level, structure, and uniformity so they can better meet evolving technology challenges, and in such a way that the WLN headquarters can better support and maintain their technological needs. Much of this will be accomplished by E-rate.
- Explore ways of empowering and involving Member library employees and volunteers in the future direction of the WLN, such as through the Committee structure and internal staff website powered by SharePoint.
- Explore ways to be more efficient and cost effective.

Cesare Muccari  
WLN Executive Director

# Executive Summary

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The 2016-18 Strategic Plan Committee reviewed two prior WLN Plans, for the 2005-09 and 2013-15 periods, and the current Plan of the Carnegie Library of Pittsburgh for the period 2013-17. The 2016-18 Committee elected to follow the format of the 2013-15 Plan. The process was enhanced by 124 interviews of key individuals, primarily in Westmoreland County, but also including interviewees from Allegheny, Cambria, and Berks Counties. Interviewees included major decision makers, some elected officials, as well as WLN and Member personnel, major library donors, and Head Start teachers. The interviews were done under an NSF I-CORP L grant (<https://www.asee.org/i-corps-l/about>) to the AIU3 MSC, as part of its broader STEM collaboration with the WLN during 2015. The collaboration has been in effect since 2014 ([http://seceij.net/seceij/winter15/ccss\\_ngss\\_pilot.html](http://seceij.net/seceij/winter15/ccss_ngss_pilot.html)). Key conclusions include that libraries can become even more effective by working: (1) more closely with formal educators and (2) within the broader, regional economic environment (which values STEM workforce development).

The 2016-18 Strategic Plan is also informed by the Pew Research Center 2016 report *Libraries and Learning* (<http://www.pewinternet.org/2016/04/07/libraries-and-learning/>). Pew highlights that 76% of survey responders say that “libraries serve the learning and educational needs of their communities” very well or pretty well. At the same time, Pew reports that users are often unfamiliar with specific learning-related programs, as well as recently available materials, such as e-books. Nevertheless, the latter’s growing use may be helping to drive downward the use of physical library facilities, a continuing pattern that is also shown in the Pew report.

In the 2013-15 Plan period, the WLN, with its various special programs in the Arts and STEM, sought to build new collaborations for the benefit of its patrons and will continue to do so in the 2016-18 Plan. At the same time, it intended to build a more sustained source of financial support; this has not been realized yet. In fact, since 2004, the State subsidy, by far our main source of funding, has declined 33 percent in unadjusted dollars. Nevertheless, recognizing that we have only just started with this collaborative vision, the 2016-18 Strategic Plan reflects an even deeper commitment to it.

The Plan also reflects a continuing attention to economies of centralized services for Members, and targets shared programs and services as the way to a successful future for the Members and their patrons. Cost-containment, while not always high profile, is essential for providing visionary programs.

# Strategic Plan Committee

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The Strategic Plan 2016-18 is the product of the Strategic Plan Committee with guidance and direction from WLN Member Library Directors and the WLN Board of Directors.

## Members of the Strategic Plan Committee:

Naomi Cross  
**Children's Librarian**  
**Sewickley Twshp Public Library**

Joseph Fee  
**Technology Resources Coordinator**  
**WLN**

Diana Falk  
**Library Director**  
**Norwin Public Library**

Dana Farabaugh  
**District Consultant**  
**WLN**

Denni Grassel  
**Library Director**  
**Delmont Public Library**

Charles B. Greenberg  
**Board Treasurer/Strategic Plan Committee Chair**  
**WLN (Murrysville Community Library Trustee)**

Patti Miller  
**Library Director**  
**Scottsdale Public Library**

Cesare Muccari  
**Executive Director**  
**WLN**

Wesley Roberts  
**Board Vice President**  
**WLN (Peoples Library Trustee)**

Mary Stubbs  
**Board Secretary**  
**WLN**

## Mission Statement

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The Westmoreland County Federated Library System (WCFLS), an alliance of public libraries in Westmoreland County, is dedicated to achieving excellence in providing library and information services for all County residents through the coordination of resources and services, the sharing of information expertise, and the promotion of library staff development for the mutual benefit of all member libraries.

# History

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In 1993, the WCFLS of 24 public libraries was formed to take advantage of an opportunity for increased funding from both Westmoreland County government and the Commonwealth of Pennsylvania. As a further result, resources began to be shared more readily, Library Directors and their Board Trustees became involved in decision-making for the WCFLS, and the quality of library service in Westmoreland County rose dramatically.

The WCFLS and its Members started to envision a new future for library service throughout the County. In January 2005, the WCFLS embarked upon the Westmoreland Information Network (WIN™) project. The goal of this project was to unite the libraries in a shared catalog with one integrated library system (ILS). The WIN Committee was formed to seek funding for the project and to select an ILS vendor.

Through hard work and diligence by the WIN Committee and WCFLS Board Directors, the WIN project was funded by a generous lead grant from the R.K. Mellon Foundation and a Library Services and Technology Act (LSTA) grant from the Commonwealth of Pennsylvania. The Westmoreland County Commissioners also provided an annual funding increase for ongoing technical support for the ILS. Polaris Library Systems was chosen as the ILS vendor.

On December 18, 2007, the vision of the WIN project became a reality. Twenty Westmoreland County libraries merged into a unified catalog on the Polaris ILS. Now patrons had access to over 765,000 items belonging to the WIN libraries. They were able to go to any of the libraries to borrow and return items. They were able to place holds 24/7 and have their materials delivered to the library of choice, and they were able to access their patron accounts on-line. These services were immediately embraced by the residents of Westmoreland County. By December 2011, the WIN vision was fully realized when public library participation in WIN reached 100%. Early in this transition, the trademarked public name Westmoreland Library Network (WLN) was adopted.

In January 2011, the WCFLS/WLN started down a path of significant administrative changes. The Office of Commonwealth Libraries had made the determination to merge the WLN with the then Westmoreland/Fayette Counties District Center. At that point, the WLN assumed responsibility for the Westmoreland portion, and the Washington County District Center assumed responsibility for the Fayette portion. The WLN established a new headquarters at its present GreenForge site. The transition was challenging; however, it quickly became clear that Westmoreland County libraries were benefiting from the now unified and streamlined services and from centralization at GreenForge.

In the past few years, the Polaris ILS has been significantly upgraded periodically, keeping abreast of much enhanced services and efficiencies, and the HUB has been relocated from its previous home at Adams Memorial Library to its present secure site at GreenForge. All of these things collectively have brought a sea change to Westmoreland County, including access to the over 900,000-item catalog via mobile devices of various kinds. This is the progressive path that we have travelled, and we intend to make our future “history” even more progressive by what we have put into the 2016-18 Strategic Plan.

# Member Libraries

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**Adams Memorial Library**

1112 Ligonier Street Latrobe, PA 15650  
724-539-1972  
www.adamslib.org

**Caldwell Memorial Library**

988 N Chestnut Ext Derry, PA 15627  
724-694-5765  
www.adamslib.org/libraries/caldwell

**Belle Vernon Public Library**

505 Speer Street North Belle Vernon, PA 15012  
724-929-6642  
www.bellevnonlibrary.org

**Delmont Public Library**

77 Greensburg Street Delmont, PA 15626  
724-468-5329  
www.delmontlibrary.org

**Greensburg Hempfield Area Library**

237 S. Pennsylvania Ave Greensburg, PA 15601  
724-837-5620  
www.ghal.org

**Jeannette Public Library**

500 Magee Avenue Jeannette, PA 15644  
724-523-5702  
www.jeannettepubliclibrary.org

**Ligonier Valley Library**

120 W. Main Street Ligonier, PA 15658  
724-238-6451

**Manor Public Library**

44 Main Street Suite 500 Manor, PA 15665  
724-864-6850  
www.manorpubliclibrary.org

**Monessen Public Library**

326 Donner Avenue Monessen, PA 15062  
724-684-4750  
www.monessenlibrary.org

**Mount Pleasant Public Library**

120 S. Church Street Mount Pleasant, PA 15666  
724-547-3850  
www.mountpleasantlibrary.org

**Murrysville Community Library**

4130 Sardis Road Murrysville, PA 15668  
724-327-1102  
www.murrysvillelibrary.org

**New Alexandria Public Library**

Keystone Plaza New Alexandria, PA 15944  
724-668-7747  
www.newalexlibrary.org

**New Florence Community Library**

122 Ligonier Street New Florence, PA 15944  
724-235-2249  
www.newflorencelibrary.org

**Norwin Public Library**

100 Caruthers Lane Irwin, PA 15642  
724-863-4700  
www.nowinpubliclibrary.org

**Penn Area Library**

2001 Municipal Court Harrison City, PA 15636  
724-744-4414  
www.pennlib.org

**Peoples Library New Kensington**

880 Barnes Street New Kensington, PA 15068  
724-339-1021  
www.peopleslibrary.org

**Peoples Library Lower Burrell**

3052 Wachter Avenue Lower Burrell, PA 15068  
724-339-1565

**Rostraver Public Library**

700 Plaza Drive Belle Vernon, PA 15102  
724-379-5511  
www.rostraverlibrary.org

**Scottdale Public Library**

106 Spring Street Scottdale, PA 15683  
724-887-6140  
www.scottdalelibrary.org

**Sewickley Township Public Library**

201 Highland Avenue Herminie, PA 15637  
724-446-9940  
www.sewickleytownshippubliclibrary.org

**Smithton Public Library**

615 Center Street Smithton, PA 15479  
724-872-0701

**Trafford Community Library**

416 Brinton Avenue Trafford, PA 15085  
412-372-5115  
www.traffordlibrary.org

**Vandergrift Public Library**

128 C Washington Ave. Vandergrift, PA 15690  
724-568-2212  
www.vandergriftpubliclibrary.org

**West Newton Public Library**

124 N. Water Street West Newton, PA 15089  
724-972-3229

**Youngwood Area Public Library**

17 South 6th Street Youngwood, PA 15697  
724-925-9350  
www.youngwoodapl.org

# Strategic Goals for 2016-2018

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**Goal One:** Maintain and improve WLN governance and leadership to build stronger bonds between the WLN headquarters and Member Libraries and foster a culture of trust and mutual respect.

**Objective One:** Operate on a balanced WLN budget with new sustained sources of funding.  
**Target Date:** Ongoing

**Objective Two:** Maintain Board-approved cash reserves for scheduled HUB upgrades and van replacements.  
**Target Date:** 2017

**Objective Three:** Develop and approve a WLN policy on fundraising.  
**Target Date:** 4<sup>th</sup> quarter 2016

**Objective Four:** Evaluate and address issues of equity of access to basic library services for all County residents.  
**Target Date:** 2018

**Objective Five:** Promote the 2016 Pew Research Center Report *Libraries and Learning* to stakeholders.  
**Target Date:** Ongoing

**Goal Two:** Help equip Member libraries to better meet the demands of evolving technology challenges through education, WLN-wide uniformity, and enhanced technology structures.

**Objective One:** Update the WLN Technology Policy annually, as needed.  
**Target Date:** 4<sup>th</sup> quarter 2016

**Objective Two:** Update and upgrade all hardware and software per Polaris recommendations. Participate in IUG conferences.  
**Target Date:** Ongoing

**Objective Three:** Engage in ongoing research and review of electronic resource developments and opportunities, with a focus on being in the forefront of changing technology options.  
**Target Date:** Ongoing

**Objective Four:** Streamline each library's technological infrastructure through E-rate.  
**Target Date:** 2017-2018



**Goal Three:** Maintain an open communication environment to build productive relationships with Member libraries and patrons.

**Objective One:** Set up a WLN Intranet using Microsoft SharePoint software that will provide all Library Directors, staff and Board members with access to WLN documents, policies and information, in addition to instant messaging capabilities.

**Target Date:** 2017

**Objective Two:** Continue to convey information in a timely and consistent manner to all WLN Member libraries via open communication at all WLN Board, Library Director, and Committee meetings.

**Target Date:** Ongoing

**Objective Three:** Maintain a high level of informal communication.

**Target Date:** Ongoing

**Objective Four:** Continue to involve Library Directors and other library staff in the management of WLN business via the Committee structure.

**Target Date:** Ongoing

**Goal Four:** Develop and grow partnerships with community organizations to further the interests of our libraries and communities.

**Objective One:** Pursue new grants to grow the Math and Science Collaborative and Westmoreland Intermediate Unit (WIU) collaborations, which are based in part on the Eden Hall Foundation initiative from 2016, teacher and library staff Early Learner Networks in 2015, and STORYTIME STEM-PACKS™ of 2014-16.

**Target Date:** 2017-2018

**Objective Two:** Promote the Arts through special programming in partnership with Seton Hill, the Westmoreland Symphony Orchestra, the Pittsburgh Ballet Theatre; build new partnerships with arts organizations.

**Target Date:** Ongoing

**Objective Three:** Participate in workforce development in partnership with the WIU, Westmoreland Development Council, Economic Growth Connection, and Westmoreland County Community College.

**Target Date:** 2018

**Goal Five:** Promote Member service excellence by raising the professional knowledge of Member library employees, volunteers, and board members to meet the constantly evolving demands of libraries.

**Objective One:** WLN will offer and promote consistent and regularly scheduled staff training, including process sessions related to Polaris, cataloging, and other topics.

**Target Date:** Ongoing

**Objective Two:** WLN staff will encourage participation in meetings, webinars, and conferences to increase the knowledge of emerging library trends and technologies so Member libraries can better serve patrons and meet or exceed Continuing Education Requirements.

**Target Date:** Ongoing

**Objective Three:** WLN staff will offer training directed to higher levels of library services and marketing, such as desktop publishing, crowdfunding, social media, trustee training, using creative technology in libraries, and coding

**Target Date:** Ongoing

**Objective Four:** Train Member library staffs to build and maintain relevant collections.

**Target Date:** 2017

**Goal Six:** Explore ways to be more efficient and cost effective via the consolidation of services and resources.

**Objective One:** Sustain and expand standardization of computer hardware, software, and peripherals critical for ILS stability and streamlined workflow.

**Target Date:** 2017-2018

**Objective Two:** Maintain professional WLN-wide van service.

**Target Date:** Ongoing

**Objective Three:** Explore and implement opportunities for simplification and consolidation of services for cost savings and improvements in efficiency, such as direct invoice payments, insurance buys and others.

**Target Date:** 2016-2017